



- MGMT 571 Seminar: Cases in Managing Health Care Policy 4**  
Prerequisite: MGMT 501. Cases involving payment systems, regulation, competition, organizational integration, legal precedents, legislation, health insurance, prevention, managing for ethical response.
- MGMT 572 Seminar: Power and Politics in Organizations 4**  
Analysis of power and politics in organizations; sources determinants, strategies, impact on organization decision making and effectiveness; implications for management. Case material and selected reading.
- MGMT 573 Seminar: Human Resources Management 4**  
Selected problem areas focusing on policies, techniques, and legal and social restrictions in areas of recruitment, selection, training, compensation, and occupational health and safety.
- MGMT 574 Seminar: Managing Employee Motivation and Work Behavior 4**  
Manager is function in leading, directing, motivating work behavior; research of cases of management processes relating to organizational behavior, growth, effectiveness.
- MGMT 575 Seminar: Managing the Management Career 4**  
Cases, principles, and practices for developing individual career models, directing organizational management resources and utilization activities, and serving as mentor/coach for maximum management utilization with organizations.
- MGMT 576 Seminar: Managing Health Care Organizations 4**  
Management processes and concepts as applied in health care organizations; practical issues in organizing, controlling, and changing health care programs and services.
- MGMT 577 Seminar: International Business Management 4**  
Nature, environment, resources, strategies, and models of international business organization; analysis of managerial functions performed by international business managers; case studies pertaining to management in an international context.
- MGMT 580 Seminar: Operations Management 4**  
Continuous measurable improvement techniques in manufacturing and service organizations. Contemporary topics and case studies.
- MGMT 588 Seminar: New Venture Management 4**  
Assessment of business opportunities and competitive environments. Issues in designing and building management systems to produce and deliver a product or service. Dimensions of launching a business and managing long-term growth.

**MGMT 590 Seminar: Productivity Management 4**

Prerequisite: MGMT 501. Productivity perspectives, productivity measurement and evaluation methods, productivity improvement approaches, designing and executing successful productivity management program; cases in manufacturing and services sectors.

**MGMT 594 Policy Integration and Strategy 4**

Prerequisite: Business Administration master's degree core requirements. Applying knowledge, theories, and techniques derived from previous courses, using integrative cases to formulate policies under conditions of uncertainty. Course must be taken in final quarter of student's program.

**MGMT 595 Advanced Field Study 1-6**

Independent, supervised field experience in an applied area of business or health care management. Weekly tutorial sessions required for student-teacher synthesis of learning from course work and field experience. Graded CR/NC.

**MGMT 598 Graduate Directed Study 1**

Investigation of an approved project leading to a written report; project selected in conference with seminar professor, and arrangements made for regular meeting during quarter. May be repeated for credit.