

**Bachelor of Science Degree in Business Administration**  
**Option in Real Estate (100 units)**  
**Quarter Requirements**

Catalog 2011-2015

Major Catalog Date: \_\_\_\_\_

Name \_\_\_\_\_ CIN \_\_\_\_\_  
 Last First MI

Street Address \_\_\_\_\_ City \_\_\_\_\_ ZIP Code \_\_\_\_\_ Quarter Admitted \_\_\_\_\_

Adviser's Signature \_\_\_\_\_ Date \_\_\_\_\_ Student's Signature \_\_\_\_\_ Date \_\_\_\_\_

**LOWER DIVISION REQUIRED BUSINESS CORE COURSES (28 Units)**

			Quarter Course	Units	Grade
ACCT	2100	Principles of Financial Accounting	ACCT 210		
ACCT	2110	Principles of Managerial Accounting preq: ACCT 2100	ACCT 211		
CIS	1200	Business Computer Systems	CIS 100		
ECON	2010	Principles of Economics I: Microeconomics	ECON 201		
ECON	2020	Principles of Economics II: Macroeconomics preq: ECON 2010	ECON 202		
ECON	2090	Applied Business & Economics Statistics I	ECON 209		
FIN	2050	Legal and Regulatory Environment of Business	FIN 205		

**UPPER DIVISION REQUIRED BUSINESS CORE COURSES (44 Units)**

			Quarter Course	Units	Grade
ACCT	3100	Accounting Info for Decision Making preq: ACCT 2110	ACCT 3100		
BUS	3050	Business Communication (wi) preq: WPE	BUS 305		
CIS	3010	Management Information Systems	CIS 301		
ECON	3060	Statistics for Business Analysis and Decision Making preq: GE Block B4	ECON 309		
FIN	3030	Business Finance preq: ACCT 2100	FIN 303		
MGMT	3060	Production and Operations Management	MGMT 306		
MGMT	3070	Organizational Behavior and Management	MGMT 307		
MGMT	3080	Business Responsibilities in Society	MGMT 308		
BUS	4970	Capstone: Strategic Management preq: Business Core	MGMT 497		
MKT	3100	Principles of Marketing	MKT 304		

**Select One From The Following:**

			Quarter Course	Units	Grade
ECON	3030	Money, Banking, and the Economy preq: ECON 2020	ECON 303		
ECON	3100	Managerial Economics preq: ECON 2010, ECON 3090	ECON 310		

**OPTION: Real Estate (28 Units)**

**Required Courses (20 units):**

			Quarter Course	Units	Grade
FIN	3250	Essential Skills for Finance Professionals preq: GE B4, FIN 3030	FIN 325		
FIN	3380	Real Estate Principles	FIN 338		
FIN	3810	Real Estate Law preq: FIN 2050	FIN 381		
FIN	4390	Real Estate Finance preq: FIN 3030 or FIN 3380	FIN 439		
FIN	4930	Real Estate Investment preq: FIN 3030 or FIN 3380	FIN 493		

**Elective Courses (8 units): Select two courses from the following:**

			Quarter Course	Units	Grade
FIN	3390	Real Estate Practice	FIN 339		
FIN	4320	Real Estate Management	FIN 432		
FIN	4380	Real Estate Valuation preq: FIN 338	FIN 438		