

## **LA BioStart Boot Camp Cohort 7**

**Summer 2024**

### **Detailed information**

#### **Confirmed Mentors and Instructors**

- Rohit Shukla, Founder & CEO, Larta Institute
- Eunjoo Pacifici, Chair, Dept of Regulatory & Quality Sciences, USC School of Pharmacy
- Stephanie Hsieh, Interim CEO, BioscienceLA
- Kwame Ulmer, Managing Partner, MedTech Impact Partners; Venture Partner, Wavemaker Three-Sixty Health
- M. Kenneth Ndugga-Kabuye, Vice President, Cell & Gene Therapy, Premier Research
- Ernest Templin, CEO & Co-founder, Sensible Diagnostics; Head of Rapid Mol Diagnostics, Curative
- Aiden Aceves, Vice President, Investments, Insight Partners; Founder
- Jacob Berlin, CEO, Terray Therapeutics
- Patrick Church, Managing Director, Life Sciences Lead, JLL
- Lindsay Bourgeois, Site Director, BIOLABS LA
- Aydogan Ozcan, Chancellor's Professor at UCLA & HHMI Professor, Co-founder, Lucendi, Pictor Labs
- Rubayath Mohsen, Director, Business Development & Technology Transfer, The Lundquist Institute
- Farahnaz Forozan, Consultant and Biotech/Pharma expert
- Allan Glass, Executive Vice President – Life Sciences, NexCore Group, Co-founder, Hatchspaces
- Ed Baracchini, Consultant, former CBO, Xencor
- Neelima Firth, Principal, Best Laid Plans, Inc.
- Monica Alfaro Welling, Managing Director, Atheln, Inc.
- Stan Tomsic, Managing Director, Magna Point Group
- Min-Yi Shih, Angel Investor and Advisor
- Gerard Jensen, former Site Head & VP of Operations, Gilead Sciences, Inc., La Verne, CA
- Ed Beres, Technology Transfer Officer, UCLA Technology Development Group
- Alan Crunkleton, Partner, Hardesty; former President & CEO, IOptic, Inc.
- Pamela Contag, CEO, BioEclipse Therapeutics
- Seth D. Levy, Partner & IP Practice Group Leader, Nixon Peabody
- Bassil I. Dahiyat, President & CEO, Xencor
- Tom White, Chief Revenue Officer, The Network for Global Innovation
- Orquidea Garcia, Research Fellow & Lead, Bioprinting and API, Johnson & Johnson
- Christoph Pittius, SVP, Research Business Development, City of Hope
- John Chi, CEO & Founder, Synova Life Sciences
- Kevin Scanlon, Entrepreneur, Scientist, Founder & CEO, International BioScience
- Robert (Bud) Bishop, President, Pasadena Bio Collaborative
- Brandon Yamauchi, Managing Director, Audit and Assurance, Deloitte
- Paul Walmsley, Vice President & Financial Advisor, Morgan Stanley
- Evan Tsang, co-founder, Quroba; VP, Skylar Consulting

- Will Chuchuwat, Co-Leader, Mergers & Acquisitions, BakerHostetler
- Leen Kawas, Managing General Partner, Propel Bio Partners, LLC
- Gary Fujii, CEO & President, Molecular Express, Inc.
- Mary Klein, Facilitator, The Leadership Edge
- Eva Serna, Vice President, Commercial Banking, JPMorgan
- Dan Gober, Executive Director, Biocom California Los Angeles
- More mentors/instructors will be added as they confirm their availability

### **Select Session Topics**

- An Overview of Bioscience product development
- Lean Start-up; Business model canvas; Customer discovery
- Problem assessment
- Customer persona
- Value proposition
- Branding and Storytelling
- Evidence generation and the role of evidence in the evaluation of new technologies
- Ecosystem and Biotech clustering
- “Newco’s”: latest trends in how you want your company to evolve or what company would you like to join?
- Early startup fundraising: Angel investors and VCs
- Intellectual property; Employment; Corporate; Working with outside counsel
- insights of LA and Boston innovation/entrepreneurship clusters
- The pitch, the presentation and due diligence.
- Industry R&D Process: Internal vs External
- Non-dilutive funding for startups
- Business Development & Corporate Partnership
- Engineered proteins as therapeutics
- Cell and Gene Therapy
- Pricing & reimbursement strategies for bioscience products
- Quality System Requirements
- Stem cell and biomanufacturing
- Valuation and Exit Strategy;
- Equity management; Cap tables; Valuations; Preferred Rights & Preferences
- Clinical trials: site selection
- Regulatory Affairs
- Overview of Preclinical Studies for Drug Development
- Disruption to Create Markets
- The Customer’s Hero’s Journey
- Fundraising through angel investors and early VCs
- Molecular Diagnostics
- Pharmaceutical manufacturing
- My leadership story
- Emotional intelligence to create strong relationships

- Clinical trial management
- Business leadership and management
- Art of the Start

#### **Benefits of Becoming a Member of LA BioStart Community**

- Meaningful personal connections to a network of mentors and experts
- Peer support among members of the same or different boot camp cohorts
- LA BioStart supports boot camp participants in attending regional innovation showcases (e.g., LA BEST conferences)
- Opportunities to attend and participate in regional startup and entrepreneurship activities (e.g., pitch events, meet-ups, and networking events)
- Access to a comprehensive collection of curated national resources and opportunities
- Access to a network of preferred service providers

#### **LA BioStar Award and LA BioStart Boot Camp Graduation**

At the conclusion of each cohort of boot camp, we honor a biotech leader who has made exceptional contributions to the Los Angeles region's bioscience innovation, entrepreneurship, workforce development and commercialization with the **LA BioStar Award**.

[LA BioStar Award & Cohort 2 Graduation](#)

[LA BioStar Award & Cohort 3 Graduation](#)

[LA BioStar Award & Cohort 4 Graduation](#)

[LA BioStar Award & Cohort 5 Graduation](#)

## Exemplary Startups from LA BioStart Boot Camp

[Synova Life Sciences.](#)

[Intake Health.](#) [Read a featured article.](#)

[Diadem Biotherapeutics.](#) [Diadem received an Amgen Golden Ticket.](#)

[Angeles Therapeutics.](#)

[Cern Corporation.](#) [Read a featured article.](#)

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