

LA BioStart Boot Camp Cohort 7

Summer 2024

Detailed Information

Confirmed Mentors and Instructors

- Ed Baracchini, Consultant, former CBO, Xencor
- Monica Alfaro Welling, Managing Director, Atheln, Inc.
- Stan Tomsic, Managing Director, Magna Point Group
- Pamela Contag, CEO, BioEclipse Therapeutics
- Seth D. Levy, Partner & IP Practice Group Leader, Nixon Peabody
- Tom White, Chief Revenue Officer, The Network for Global Innovation
- Orquidea Garcia, Research Fellow & Lead, Bioprinting and API, Johnson & Johnson
- Christoph Pittius, SVP, Research Business Development, City of Hope
- Robert (Bud) Bishop, President, Pasadena Bio Collaborative
- Paul Walmsley, Vice President & Financial Advisor, Morgan Stanley
- Nicholas Focil, CEO, Fomat Medical Research
- Evan Tsang, co-founder, Quroba; VP, Skylar Consulting
- Will Chuchuwat, Co-Leader, Mergers & Acquisitions, BakerHostetler
- Leen Kawas, Managing General Partner, Propel Bio Partners, LLC
- Mary Klein, Facilitator, The Leadership Edge
- More mentors/instructors will be added as they confirm their availability

Select Session Topics

- An Overview of Bioscience product development
- Lean Start-up; Business model canvas; Customer discovery
- Problem assessment
- Customer persona
- Value proposition
- Branding and Storytelling
- Evidence generation and the role of evidence in the evaluation of new technologies
- Ecosystem and Biotech clustering
- “Newco’s”: latest trends in how you want your company to evolve or what company would you like to join?
- Early startup fundraising: Angel investors and VCs
- Intellectual property; Employment; Corporate; Working with outside counsel
- insights of LA and Boston innovation/entrepreneurship clusters
- The pitch, the presentation and due diligence.
- Industry R&D Process: Internal vs External
- Non-dilutive funding for startups

- Business Development & Corporate Partnership
- Engineered proteins as therapeutics
- Translating ideas into therapies in LA
- Strategic partnerships with foundation & biopharma
- Pricing & reimbursement strategies for bioscience products
- Quality System Requirements
- Cell and Gene Therapy and Tech Advancement
- Overview of Medtech Product Development
- Stem cell and biomanufacturing
- Valuation and Exit Strategy;
- Equity management; Cap tables; Valuations; Preferred Rights & Preferences
- Clinical trials: site selection
- Regulatory Affairs
- Overview of Preclinical Studies for Drug Development
- Disruption to Create Markets
- The Customer's Hero's Journey
- Fundraising through angel investors and early VCs
- Molecular Diagnostics
- Pharmaceutical manufacturing
- My leadership story
- Emotional intelligence to create strong relationships
- Clinical trial management
- International entrepreneurship
- Business leadership and management
- Art of the Start

Selection Criteria

- The proposed startup or project should address an unmet need;
- The application should clearly articulate the startup or project's objectives and strategies to achieve the objectives;
- Startup or project personnel (founder, lead, or team) has relevant expertise and experience in the proposed work;
- The applicants should have intellectual property (IP) or discuss plans to seek IP protection (if there is no IP yet);
- The application should describe market opportunity;

Benefits of Becoming a Member of LA BioStart Community

- Meaningful personal connections to a network of mentors and experts;
- Peer support among members of the same or different boot camp cohorts;

- LA BioStart supports boot camp participants in attending regional innovation showcases (e.g., LA BEST conferences);
- Opportunities to attend and participate in regional startup and entrepreneurship activities (e.g., pitch events, meet-ups, and networking events)
- Access to a comprehensive collection of curated national resources and opportunities;
- Access to a network of preferred service providers;

LA BioStar Award and LA BioStart Boot Camp Graduation

At the conclusion of each cohort of boot camp, we honor a biotech leader who has made exceptional contributions to the Los Angeles region’s bioscience innovation, entrepreneurship, workforce development and commercialization with the **LA BioStar Award**.

[LA BioStar Award & Cohort 2 Graduation](#)

[LA BioStar Award & Cohort 3 Graduation](#)

[LA BioStar Award & Cohort 4 Graduation](#)

[LA BioStar Award & Cohort 5 Graduation](#)

Exemplary Startups from LA BioStart Boot Camp

[Synova Life Sciences.](#)

[Intake Health.](#) [Read a featured article.](#)

[Diadem Biotherapeutics.](#) [Diadem received an Amgen Golden Ticket.](#)

[Angeles Therapeutics.](#)

[Cern Corporation.](#) [Read a featured article.](#)

[Petri Bio.](#)

[BioVinc.](#)

Boot Camp Cohort 6 Virtual Informational Sessions

We will have virtual informational sessions (below) where we will provide an overview of the boot camp program and its benefits and answer your questions. A number of LA BioStart boot camp alums will join the info session to share their experiences. Please sign up for the informational session; a Zoom link will be sent to those who register.

June 22 virtual info session (final one) sign-up

[Apply Now](#)