

# Bachelors of Science in Business Administration (BSBA)

## Option in Real Estate (66 Semester Units - 100 Quarter Units)

Catalog Fall 2016

Major Catalog Date: \_\_\_\_\_

Name \_\_\_\_\_ CIN \_\_\_\_\_  
 Last First MI

Street Address \_\_\_\_\_ City \_\_\_\_\_ ZIP Code \_\_\_\_\_ Quarter Admitted \_\_\_\_\_

Adviser's Signature \_\_\_\_\_ Date \_\_\_\_\_ Student's Signature \_\_\_\_\_ Date \_\_\_\_\_

### SEMESTER - LOWER DIVISION CORE COURSES (15 Units)

### QUARTER - LOWER DIVISION CORE COURSES (28 Units)

			Complete?				Complete?
ACCT	2100	Principles of Financial Accounting	3	ACCT	210	Principles of Financial Accounting	4
ACCT	2110	Principles of Managerial Accounting <i>req: ACCT 2100</i>	3	ACCT	211	Principles of Managerial Accounting <i>req: ACCT 210</i>	4
				CIS	100	Business Computer Systems	4
ECON <sup>1</sup>	2010	Principles of Economics I: Microeconomics	3	ECON	201	Principles of Economics I: Microeconomics	4
ECON <sup>1</sup>	2020	Principles of Economics II: Macroeconomics <i>req: ECON 2010</i>	3	ECON	202	Principles of Economics II: Macroeconomics <i>req: ECON 201</i>	4
				ECON	209	Applied Business & Economics Statistics I	4
FIN	2050	Legal and Regulatory Environment of Business	3	FIN	205	Legal and Regulatory Environment of Business	4

### SEMESTER - UPPER DIVISION CORE COURSES (30 Units)

### QUARTER - UPPER DIVISION CORE COURSES (44 Units)

			Complete?				Complete?
				ACCT	310	Accounting Info for Decision Making <i>req: ACCT 211</i>	4
BUS <sup>2</sup>	3050	Business Communication <i>req: WPE</i>	3	BUS	305	Business Communication <i>req: WPE</i>	4
BUS	4150	Contemporary Issues in Global Business	3				
CIS	3010	Management Information Systems	3	CIS	301	Management Information Systems <i>req: CIS 100</i>	4
ECON <sup>3</sup>	3060	Statistics for Business Analysis and Decision Making	3	ECON	309	Appl Bus & Econ Stats II <i>req: ECON 209, MATH 102</i>	4
FIN	3030	Business Finance <i>req: ACCT 2100</i>	3	FIN	303	Business Finance <i>req: ACCT 210</i>	4
MGMT	3060	Production and Operations Management	3	MGMT	306	Operations Management <i>req: ECON 209</i>	4
MGMT	3070	Organizational Behavior and Management	3	MGMT	307	Management and Organizational Behavior	4
MGMT <sup>4</sup>	3080	Business Responsibilities in Society	3	MGMT	308	Business Responsibilities in Society	4
MKT	3100	Principles of Marketing	3	MKT	304	Principles of Marketing	4
BUS <sup>5</sup>	4970	Capstone: Strategic Management	3	MGMT	497	Capstone: Global Strategic Management <i>req: Bus Core</i>	4
				<b>Select One From The Following:</b>			
				ECON	303	Money, Banking, and the Economy <i>req: ECON 202</i>	4
				ECON	310	Managerial Economics <i>req: ECON 201 (ECON 309 recommended)</i>	4

Note 1: ECON 2010 or ECON 2020 is double-counted in Lower Division GE Block D.

Note 2: BUS 3050 is designated as a Writing Intensive (WI) course.

Note 3: ECON 3060 is double-counted in Upper Division GE Block B - Natural Science and Mathematics.

Note 4: MGMT 3080 is double-counted in Upper Division GE Block C - Arts and Humanities.

Note 5: BUS 4970 is the capstone course. Students can take BUS 4970 after they have completed all other lower & upper division core courses.

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## Option in Real Estate (66 Semester Units - 100 Quarter Units)

### SEMESTER - OPTION: Real Estate (21 Units)

### QUARTER - OPTION: Real Estate (28 Units)

Semester - Required Courses (18 units):			Complete?	Quarter - Required Courses (20 units):			Complete?
FIN	3250	Essential Skills for Finance Professionals	3	FIN	325	Essential Skills for Finance Professionals <i>req: ECON 209, FIN 303</i>	4
FIN	3380	Real Estate Principles	3	FIN	338	Real Estate Principles	4
FIN	3390	Real Estate Practice	3				
FIN	3810	Real Estate Law	3	FIN	381	Real Estate Law <i>req: FIN 205</i>	4
FIN	4390	Real Estate Finance	3	FIN	439	Real Estate Finance <i>req: FIN 303</i>	4
FIN	4930	Real Estate Investment	3	FIN	493	Real Estate Investment <i>req: FIN 338</i>	4

### Semester - Electives (3 units): Select one course

### Quarter - Electives (8 units): Select two courses

			Complete?				Complete?
				FIN	339	Real Estate Practice	4
FIN	4320	Real Estate Management	3	FIN	432	Real Estate Management	4
FIN	4380	Real Estate Valuation	3	FIN	438	Real Estate Valuation <i>req: FIN 338</i>	4

### Semester - Additional Required Courses:

Students may require two additional courses to meet the 120 units required for graduation. These courses should be taken outside of the major and be selected to meet improve writing, communication, and presentation skills for the job market (unless one is pursuing a minor in another field). Recommended courses are: ENGL 3030 (Professional and Technical Writing), TA 1410 and TA 1420 (Acting I and II), Courses involving Argumentative Writing and Applied Writing, and Courses Developing Negotiation, Interpersonal, and Presentation Skills.
